

Branch Listing

MAIN OFFICE

3900 Crown Road • Atlanta, GA 30380-0001 404-768-4126 Local 800-849-8431 Toll Free 404-669-2750 Fax **Office Hours** Monday-Friday • 9:00 a.m.-4:00 p.m. **Telephone Service** 8:30 a.m.-5:00 p.m.

DECATUR BRANCH

P.O. Box 803 • Decatur, GA 30031 404-373-2646 Local 404-378-5642 Fax **Office Hours** Monday-Friday • 9:00 a.m.-4:30 p.m. Telephone Service 8:30 a.m.-5:00 p.m.

NORTH METRO BRANCH

Real Estate Department P.O. Box 588050 North Metro, GA 30029-8050 770-921-7091 Local 800-849-8436 Toll Free 770-921-7186 Fax **Office Hours** Monday-Friday • 9:00 a.m.-4:30 p.m. **Telephone Service** 8:30 a.m.-5:00 p.m.

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BULK MAIL CENTER

1800 James Jackson Pkwy., NW Atlanta, GA 30369-9751 404-792-8560 Local 404-792-2512 Fax **Office Hours** Monday-Friday • 9:00 a.m.-4:30 p.m. **Telephone Service** 8:30 a.m.-5:00 p.m.

MACON BRANCH

VISA Department 900 Pio Nono Ave. Macon, GA 31204-4059 478-746-4283 Local 800-849-8434 Toll Free 478-746-8999 Fax 800-599-7889 VISA Card Services **Office Hours** Monday-Friday • 9:00 a.m.-4:30 p.m. **Telephone Service** 8:30 a.m.-5:00 p.m. **Drive-Up Window Service** Monday-Friday • 9:00 a.m.-4:30 p.m.

IBEW Branch

501 Pulliam St., Ste 350 Atlanta, GA 30312-2749 404-768-4126 Local 404-223-3322 Fax **Office Hours** Monday - Friday 9:00 a.m.- 4:30 p.m. **Telephone Service** 8:30 a.m. - 5:00 p.m.

24-HOUR LENDING CENTER 800-371-6917

KEY TELLER SERVICE

In Atlanta - 404-763-APCU (2728) In Georgia - 800-822-0251 Outside Georgia 800-849-APCU (2728)

INTERNET ADDRESS

Visit our Home Page at http://www.apcu.com e-mail: info@apcu.com





Delivering exceptional service to United States Postal Service employees and their families since 1925.



Annual Report 2005



80 years 80 years 80 years



U.S. Postal Service employees, whose primary goal was to provide affordable financial services to fellow employees and their families, founded APCU. Chartered in 1925, Atlanta Postal Credit Union is Georgia's oldest credit union.



It is my honor and pleasure to serve as Chairman of the Board of Directors of Atlanta Postal Credit Union. For more than eight decades, APCU has served the financial needs of employees of the U. S. Postal Service, retired U.S.P.S. employees, family members of active or retired U.S.P.S. employees and family members of all current APCU members. We have had a strong tradition of people helping people to a better way of life.

2005 was a demanding year as the economy began to recover from the turmoil of the last few years. But despite outside influences, we are pleased to report that Atlanta Postal Credit Union recorded another year of solid performance. The information presented during the Annual Meeting and the summary of APCU's 2005 financial results included in the Annual Report underscores the strength and stability of your Credit Union.

The hurricanes that hit the Gulf Coast region in 2005 are now history but the devastation caused by the storms remains. We were happy to be able to collect and send funds to the Postal Employees' Relief Fund and the National Council of Postal Credit Unions because both of these organizations serve the needs of many of the disaster stricken people APCU serves – USPS employees and their loved ones. To further assist members, APCU offered Disaster Relief Loans to provide immediate cash relief to members who were victims of hurricanes Katrina and Rita.

Chairman's Report

Moses M. Spence Chairman of the Board

In 2005, Mr. Sam B. Dowdy, a highly esteemed member of the Board of Directors retired after serving the Credit Union for over 31 years. Mr. Dowdy was elected to the Board in January 1974. He served as the Board's secretary from 1979 until his retirement. Mr. Dowdy is a truly dedicated volunteer who gave of his time, wisdom and insight to help APCU remain a "member-centered" financial institution.

We are grateful to Mr. Dowdy for his many years of service. In appreciation for the enormous contributions he has made to the Credit Union, our members, Board of Directors and Credit Union staff, Mr. Dowdy has been appointed Director Emeritus.

The values upon which Atlanta Postal Credit Union was established - long-term stability, fiscal strength, integrity, and service excellence - remain our operating foundation. These values have served us well for 80 years.

Our success in 2005 can only be attributed to the professionalism and dedication of our staff, and the loyalty and support of our members. We sincerely value your membership, appreciate your business, and thank you for choosing Atlanta Postal Credit Union as your financial institution.



Like thousands of other credit unions around the world, Atlanta Postal Credit Union is a member owned, not-for-profit financial cooperative, founded on the premise that working people need a safe and sound place to save and borrow money.



We are pleased to provide you with Atlanta Postal Credit Union's 81st Annual Report. The Credit Union ended 2005 with assets of \$1.492 billion and we served over 93,000 members throughout the world. These numbers are important because they show that our members place a high level of confidence in the Credit Union as their financial partner.

Although we have seen a slight increase in interest rates during the past year, it is projected that rates will remain relatively low nationally. While low rates make buying or refinancing a home or making other major purchases such as cars easier, low interest rates have negatively impacted savings plans. As in years past, APCU paid higher rates on savings, checking and certificate accounts throughout the year. Our fourth quarter share dividend continues to be one of the best rates available anywhere. And, accounts are safe because they are fully insured up to \$100,000 by the National Credit Union Administration.

Atlanta Postal Credit Union is dedicated to helping members realize their financial goals such as reducing debt, saving for higher education, buying a first home, or planning for retirement. This led us to introduce our newest member benefit: the BALANCE Financial Fitness Program. By calling the BALANCE Program's toll-free number, members have access to free, unbiased money management information and assistance.

President's Report

Donald A. DeCinque President

I extend sincere thanks to the Board, committee volunteers, management and staff for their full support and dedication during this past year. Their responsiveness to our members and the loyalty this inspires is why Atlanta Postal Credit Union is the largest postal credit union in the country.

Looking ahead to 2006 our focus will remain on what we can do for our members. We will continue directing our attention to delivering the highest quality services while maintaining and enhancing the Credit Union's financial strength, all to ensure APCU remains your best choice for financial peace of mind now and in the future.

1945 Members - 1,453 Assets - \$662,190



The Credit Committee of Atlanta Postal Credit Union is responsible for ensuring the Credit Union meets the loan needs of its members in an equitable manner. The Committee makes certain that loans are made prudently thereby safeguarding members' deposits. The Committee takes a leadership role in providing financial counseling to members.

2005 proved to be a challenging year in the lending area as overall loan growth among the nation's credit unions grew at a very slow pace. Despite this national trend, APCU enjoyed another productive year in the lending area. The Credit Union currently has 25,680 loans to its members. The amount of the total loans outstanding as of December 31, 2005 was \$506,955,379.

During 2005, APCU launched a new mortgage loan program in conjunction with Freddie Mac. This new relationship allows the Credit Union to offer a wider variety of first mortgage options, which in turn, gives us the opportunity to serve more of our members with competitively priced mortgage alternatives. Members can apply for mortgages by phone, in person or via the Internet. Internet applicants can receive pre-approvals within 90 seconds or less.

APCU introduced "Driving Sense", a lease-type financing program. Driving Sense loans allow members to make payments 30% to 40% lower than with traditional financing. Driving Sense loans are available for new and used vehicles and offer flexible terms and less restrictions and penalties than conventional leasing. Credit Committee Report

> Katherine S. Brown Chairman

We have experienced an unprecedented surge in bankruptcy filings in 2005 as a result of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 enacted in October. As a Credit Union, we are focused on helping our members through these difficult times. Our goal has been and continues to be to protect the Credit Union's assets and keep delinquent accounts, bankruptcies and charge-offs at an acceptable level.

The Credit Committee is made up of five volunteers: Katherine S. Brown, Chairman; George Lamar, Pat Little-Trever, J. T. Middlebrooks, and Roy Rainwater. The group meets twice weekly to review member applications, evaluate the decisions of the Credit Union's lending officers and audit previously closed loans. Committee volunteers are truly dedicated to improving the financial strength of each Credit Union member.

On behalf of the Credit Committee, I wish to express our appreciation for your support. We are grateful for the confidence you have shown in us and look forward to serving you in 2006. Our members may be assured the Credit Committee, Loan Department and staff will continue to provide exceptional financial support now and in the future.



Atlanta Postal Credit Union has a strong tradition of people helping people to a better way of life. The Credit Union is a member-owned not-for-profit financial cooperative. Because our members are owners of APCU, each has a voice in the operation of the Credit Union.

1965 Members - 13,513 Assets - \$13,754,992



Supervisory Committee Report

James L. Cabe Chairman

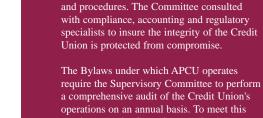
As Chairman, I am fortunate to have had The basic responsibility of the Supervisory Committee is to make certain APCU adheres four highly qualified individuals serve with to established state and federal laws and Credit me on the Supervisory Committee. The dedicated members are: Herbert W. MacNabb, Union Bylaws. With the ever-changing and increasing complexity of regulatory and Roy L. Matthews, H. Preston Mulkey, and Robert L. Harris, CPA. compliance requirements to which the Credit Union is subjected, the Committee has expanded the tools and methods used to review I want to recognize the Committee members for every aspect of the Credit Union's policies a performance above and beyond expectations

this past year. I extend a sincere "thank you" for the numerous hours expended by each individual performing his duties and obligations. In addition, I congratulate the Board, volunteers, Mr. DeCinque and the entire staff for their combined efforts.

The Committee members sincerely appreciate the opportunity to have served and look forward to serving again in 2006.



Since the beginning, the Credit Union's unique guiding principles have been constant: only people who are Credit Union members can borrow here, loans should be for prudent and productive purposes, and a person's character and desire to repay a loan are considered as important as a person's income.



a comprehensive audit of the Credit Union's operations on an annual basis. To meet this requirement, the Committee retained the accounting firm of Mauldin and Jenkins to conduct the 2005 audit. The final audit report is being prepared but the preliminary findings reveal no irregularities.

The Georgia Department of Banking and Finance along with examiners from the National Credit Union Administration conducted their annual examinations in October. Again no irregularities were noted and we received an excellent final report from these regulatory agencies.





Moses M. Spence Chairman of the Board

Katherine S. Brown Director Credit Committee Chairman



wn James L. Cabe Director Supervisory Committee Chairman

J. T. Middlebrooks Director



H. Preston Mulkey Director



Bud Wilkinson Director



Donald A. DeCinque Director Credit Union President

their families to prosper.

David Disharoon Director

From an initial investment of \$2,404 in 1925, APCU's assets have grown to over \$1.492 billion and membership is now in excess of 93,000. Throughout APCU's long history, its Board of Directors, volunteers and staff have remained dedicated to helping members make the financial choices that allow



Royce L. Jackson Director Board Secretary

Sam B. Dowdy Director Emeritus



Jack M. Wheeler Honorary Director

2005 Members - 93,071 Assets - \$1,492,124,279



Credit Committee

Seated L to R: George Lamar and J.T. Middlebrooks

Standing L to R: Katherine S. Brown, Chairman; Pat Little-Trever and Roy G. Rainwater

Supervisory Committee

Seated L to R: H. Preston Mulkey and James L. Cabe, Chairman

Standing L to R: Herbert W. MacNabb, Robert L. Harris, CPA; and Roy L. Matthews



Statement of Financial Condition

as of December 31, 2005

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as of

	Assets		
	Loans	\$	506,955,379
	Loan Reserves		(3,969,116)
	Cash		2,997,519
	Investments		951,394,540
	Land and Buildings		149,108
	Other Fixed Assets		1,771,590
	Other Assets		32,825,259
	Total Assets	\$ 1	1,492,124,279
	Liabilities & Equity		
	Accrued Dividends Payable	\$	238,519
	Accounts Payable	Ψ	4,266,984
	Shares and Deposits		1,301,669,116
	Reserves		13,925,336
	Undivided Earnings		172,024,324
	Total Liabilities & Equity	Ş 1	1,492,124,279
iten	nent of Income		
	ember 31, 2005		
	Income		
	Interest On Loans	\$	32,709,640
	Income from Investments	Ť	29,370,398
	Other Income		3,458,019
	Total Gross Income	\$	65,538,057
	Distribution of Income		
	Dividends on Shares	\$	22,478,145
	Interest on Deposits		12,436,634
	Required Reserve Transfer		451,903
	Transfer to Undivided Earnings		8,986,298
	Expenses		21,185,077
	Total Income Distribution	\$	65,538,057

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